

BENEFITS & HIGHLIGHTS

2021 Annual Summary

Who we are

The Australasian Procurement and Construction Council Inc (APCC) consists of Australian and New Zealand government agencies with responsibility for the disciplines of procurement, construction, asset management and property management policy and practice.

As the peak Council, the collective membership creates a unique central repository of knowledge and expertise to support improved delivery of services.

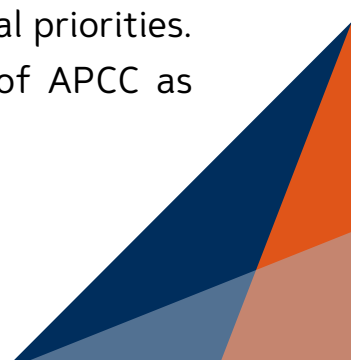
What we do

APCC takes members beyond a single jurisdictional approach and leverages the expertise of the whole, reducing duplication of effort and providing opportunities to improve value for money outcomes from every government procurement dollar.

How we do it

Our work program is dynamic and adapts to the current priorities of our members. Where there is commonality, we bring together communities of practice to broaden the viewpoint of a single jurisdiction, thereby providing access to a wider portfolio of solutions to deliver improved value-for-money outcomes.

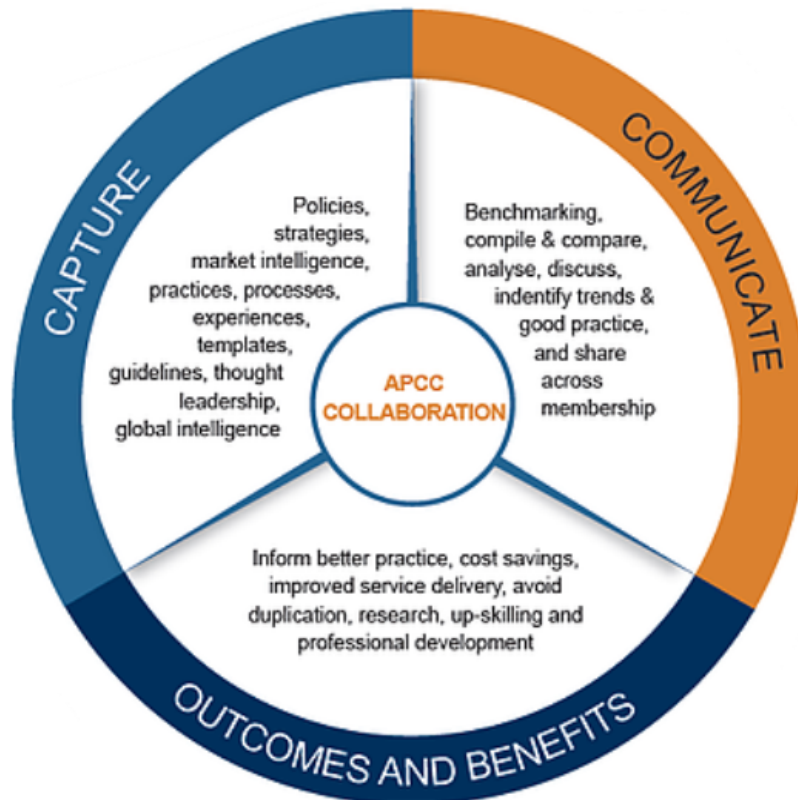
Each of our special interest groups produces a 12-month work program that reflects current trends, emerging practices and jurisdictional priorities. The work programs directly reflect the overarching direction of APCC as set out in its Strategic Plan.



Collaboration & Leadership

APCC membership helps staff deliver the greatest possible value for your organisation, stakeholders and clients. We source information that crosses internal and external boundaries, and is often not available through any other mechanism.

Intelligence Centre



Advancing Procurement



Benefits

The APCC takes its members beyond a single jurisdictional approach, providing access to an Australasian collective of leaders in the four discipline areas of procurement, construction, asset management, and property management to generate innovative solutions. The APCC is both an Intelligence Centre for its members, and an overall leader in Advancing Procurement.



We source information for our members that crosses internal and external boundaries



This information is not available through any other mechanism



Insights allow staff to deliver the greatest possible value



Agencies can derive significant savings and efficiencies in spend, time and effort through development of best practice, and sharing of approaches, documents and materials

Therefore, Members:



Avoid duplication in effort and resources



Leverage the expertise and experience within the membership, contributing to professional development



Access innovative business solutions, strategies, materials and tools



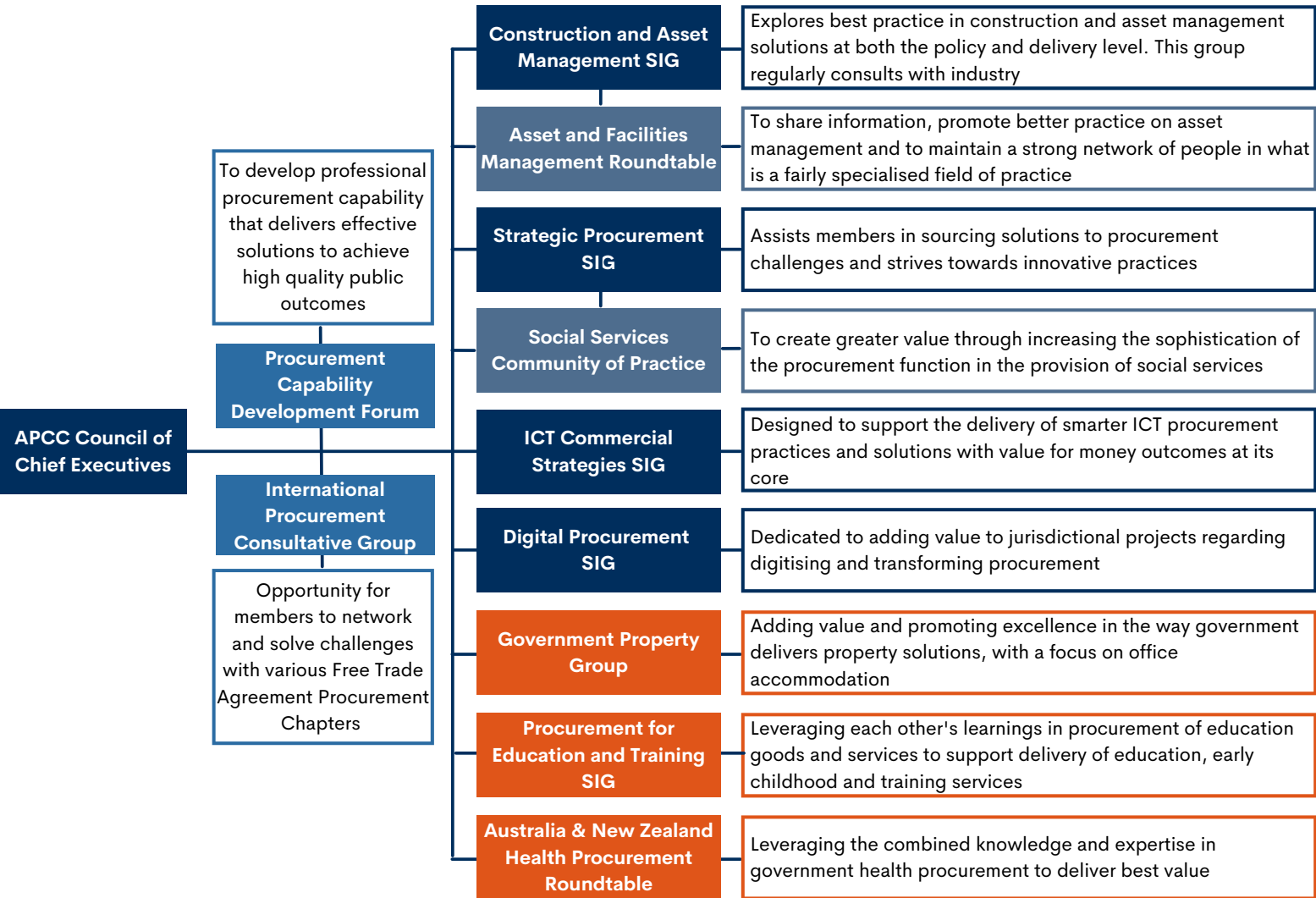
Participate in opportunities to buy and build better



Have the opportunity to compare and improve

Program Structure

Over 2021, APCC concentrated on the following work streams as depicted in our core program structure.



*note: Structure does not include partnership with external stakeholders

In addition to our core streams, we continued to convene three Forums to enable collaboration with the relevant industries:

- Australasian BIM Advisory Board (ABAB) – government and industry representatives collectively promote and provide leadership on best practice and consistent approaches to Building Information Modelling (BIM) and Digital Engineering (DE) practices, standards, and requirements.
- Strategic Forum for the Australasian Building and Construction Industry – to drive greater productivity in the building and construction sector, this alliance between APCC and the Australian Construction Industry Forum, brings government and industry together to tackle construction procurement challenges collectively
- Expanded the industry-wide Procurement and Contracting Network to support implementation of strategies in the APCC owned *ANZ Procurement Capability and Workforce Development Strategy*.

At a Glance

Our Successes

APCC's role in fostering working relationships that support the needs of every member has never been more important. 2021 was a year for APCC to excel at collaboration. The natural disasters and the pandemic, again put the spotlight on procurement to support the rebuild, and the health and economic crisis.



103 agencies
engaged

A first for the APCC, more than 103 agencies engaged through the APCC to develop innovative, cooperative, and consistent approaches to procurement and construction. This is an increase on 2020 demonstrating governments' desire to maximise the benefits of collaboration.



37 APCC member
agencies

The number of agencies who are financial members of APCC remains at 37.



580 practitioners
networking

Another first for the APCC, is the 13% increase in practitioners engaging through the APCC. APCC's recognition as the public sector procurement peak Council continues to enjoy prominence with 580 practitioners networking and collaborating in 2021.



150 meetings held

The number of APCC hosted events increased to 150 in 2021. This number isn't as important as the quality of the collaboration through sharing of insights and intelligence that occurs in these events.



33 external stakeholder
connections

The APCC continued to build important stakeholder connections, collaborating with 23 different organisations to achieve our goals. Building partnerships with external stakeholders is critical to successfully delivering on the APCC's objectives.

At a Glance

Our Successes

APCC convened three education series open to all public sector procurement practitioners. These included: *Prefabrication and Offsite Construction*, *NEC Forms of Contracting – The Australian Version*, and *Selecting the Right Candidate for Procurement*.



3 Education Series in excess of 600 attendees

In response to members requests, the APCC established ten important committees in 2021. The introduction of this many new committees demonstrates both the increasing strategic value of procurement and the need for practitioners to come together to learn and advance their procurement practices.



10 significant committees established

Members have the ability to request information, assistance, materials from their APCC colleagues. This offering increases year on year and is a personalised service to all members. This service can negate the need for external consultants.



100 information requests

Scans enable cross jurisdictional comparisons and an opportunity for a member to gauge their level of procurement sophistication and maturity. Scans, and the data contained within, are the cornerstone of APCC's value proposition and highly valued and utilised by members.



64 jurisdictional scans

Benchmarking is an extension of the Scans where analysis is collectively undertaken and discussed with a view to improve local practices.



3 benchmarking reports

In 2021, the APCC aimed to grow the numbers subscribed to the APCC LinkedIn through weekly posting of articles. Subscriber numbers grew from a few hundred in January to a few thousands in December.



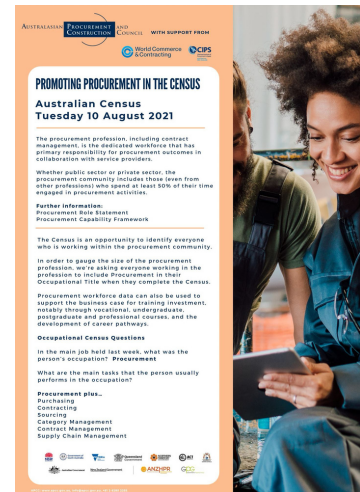
34,000+ visits to APCC LinkedIn

New Releases for 2021



Official launch of the ANZ Procurement Capability and Workforce Development Strategy (Strategy) campaign was held on 23 June 2021, together with the release of Australasian firsts, the *Procurement Role Statement*, and the *Procurement Capability Framework*. The release of the comprehensive Strategy is a particularly important achievement for the APCC because it will develop the procurement profession to reflect the needs of the public sector now and into the future.

2021 Census Marketing Campaign occurred advocating for the procurement workforce across Australia to 'call out' procurement in the Census. Accurate data regarding the numbers in procurement is essential to the Strategy.



On 1 December 2021, the APCC held the Webinar 'Selecting the Right Candidate for Procurement' to raise Recruitment Firms' awareness of how to select the right candidate/s for procurement.

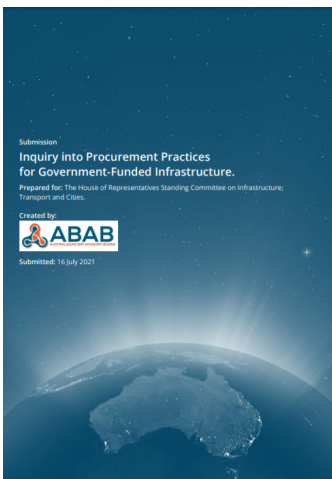
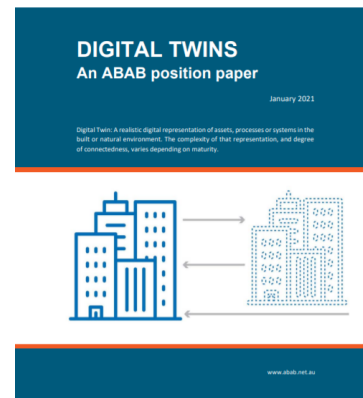
Three artefacts were also released to assist Recruitment Firms train employees to understand what procurement is; to sell the virtues of a career in procurement; and how to identify the skills required for procurement.

New Releases for 2021



Released in July 2021, the *Australian Building Information Modelling and Digital Engineering Education Position Statement* will drive a consistent education standard across all jurisdictions ensuring a globally competitive construction industry.

The Digital Twins Position Paper was released to assist the Australasian BIM Advisory Board formulate its objectives and agenda regarding BIM and DE as the building blocks of Digital Twin.



Confidential (not in the public domain) submission to the *Australian Government Parliamentary Inquiry into Procurement Practices in Government Projects*. Two submissions were made: APCC and ABAB.

New Committees in 2021

Strategic Procurement



Established the Travel Category Roundtable to collaborate and share latest approaches to government travel arrangements and ticketing credit management due to COVID-19.



Established the Workforce Resources Roundtable to enable better collaboration and sharing of business intelligence across Professional Advisory Services, HR Services and Contingent Labour.



Established the Energy Roundtable to enable better collaboration and sharing of business intelligence across jurisdictions regarding the purchasing of energy products.



Established the Socially Responsible Procurement Working Group, Collaborative Arrangements Working Group, and the Procurement Function Performance Benchmarking Working Group to develop robust project methodologies to guide successful delivery of project outcomes.



Collaborated to share and learn from other jurisdictions' procurement approaches and methods across a range of categories including:

- Aviation Services
- Office and Classroom Furniture
- Clothing
- Records Storage
- Uniforms and PPE
- Employee Assistance Programs
- Postal Services
- Creative Services
- Catering Services
- Courier Services
- Training Services
- Insurance

New Committees in 2021

Construction



Established the APCC-Austrroads Environmentally Sustainable Procurement Roundtable to develop a Roadmap that will enable procurement to effectively support government's climate change commitments.

Procurement and Contracting Network



The Procurement and Contracting Network was expanded to to include a broader range of professional bodies. This was to assist with the launch of the APCC Procurement Capability and Workforce Development Strategy 2021-2025.

Australasian BIM Advisory Board




Established the Industry Collaboration Technical Working Group to harmonise the efforts across Australia to develop BIM and DE standards and practices.




Commenced the National Building Information Modelling (BIM) and Digital Engineering (DE) Prequalification Panel project to drive consistency in how governments request the provision of BIM and DE services.

Strategic Plan 2018-2021

COLLABORATION

GOAL: To enhance jurisdictional collaboration	STRATEGIES 2018–2021 	Facilitate a work program that reflects Members' current priorities, which is also responsive to future requirements, and explores new approaches	Maintain a coordinated program of networking opportunities to address common interests and share case studies	Maintain a national suite of policies and practices that are accessible by Members and fit for purpose	Identify and collaborate with relevant external stakeholders	Share policies, principles and practices through the national forum to support activities at the local level	
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SMARTER SOLUTIONS

GOAL: To enable smarter procurement, construction, asset management and property management solutions	STRATEGIES 2018–2021 	Foster a strategic approach to the governance and management of activities	Identify those procurement and construction trends globally, including innovation and new technology, which will impact on how Australasia enhances procurement, business systems and IT systems	Facilitate opportunities to have joined-up sourcing discussions and, where appropriate, cross-jurisdictional common use arrangements	Identify opportunities and develop solutions to take procurement, construction, asset management and property management to the next level of performance	Support the leveraging of procurement as a strategic tool to drive social and economic outcomes	
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ELEVATED PROFILES

GOAL: To elevate the profile of procurement, construction, asset management and property management across the public sector	STRATEGIES 2018–2021 	Promote the strategic value of procurement, construction, asset management and property management across government	Support a public sector procurement, construction, asset management and property management workforce that reflects changing government requirements	Partner with relevant stakeholders to drive a national agenda to professionalise procurement	Support consistency of procurement professionalisation approaches	Capability development in new fields and disciplines	Maximise opportunities to rebrand and improve the recognition of procurement and construction as a strategic instrument of government
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2021 Deliverables

Goal: To enhance jurisdictional collaboration

	Maintain current library of jurisdictional information	Growth in Members' engagement	Membership levels, at least, maintained	Number of regular professionals engaged on SIGs	Number of meetings held in 2021
SPSIG	Increased	Stable	✓	12	4 meetings
CAMSIG	Increased	Stable	✓	12	5 meetings
ICTSIG	Increased	Stable	✓	14	6 meetings
SSP CoP	Increased	Increased	✓	10	7 meetings
EDUSIG	Increased	Stable	✓	7	4 meetings
ANZHPR	Increased	Stable	✓	12	4 meetings
GPG	Increased	Stable	✓	15	10 meetings
DPSIG	Increased	Stable	✓	15	7 meetings
IPCG	Increased	Stable	✓	14	5 meetings
PCD	Increased	Stable	✓	13	meetings
ABAB	Increased	Increased	✓	17	4 meetings
AFM RT	Maintained	Stable	✓	10	6 meetings

2021 Deliverables

Goal: To enhance jurisdictional collaboration

Highlights

APCC Directorate

- Connected into global networks to monitor trends, innovation, and new practices in procurement and construction. Example: OECD engagement and membership of the Commercial Officers Group.
- Bi-monthly e-news disseminated – enhanced content and membership levels. Focused effort to use LinkedIn to promote awareness of the APCC and to invite a wider audience to APCC open Educational Events.
- Tasmania's engagement as a Guest of Council. Participated in most streams.
- APCC members invited to opt-in to the Australian Government Department of Health's new Vaccine (VASS) Panel Arrangement, reducing suppliers need to respond to multiple bids simultaneously.

Strategic Procurement

- Collaborated to share and learn from other jurisdictions' procurement approaches and methods across twelve spend categories.
- The first round of benchmarking and drafting of Success Factors regarding effectiveness of Indigenous Procurement Policies was completed in partnership with the National Indigenous Australians Association (NIAA).

Government Property

- Partnered with the Australian Department of Infrastructure, Transport, Regional Development and Communications to identify opportunities for cost savings and efficiency gains by exploring co-location opportunities for Australian Public Service agencies in regional centres across states and territories.
- Information provided through jurisdictional scans were used to prepare guidance on electronic QR check-in requirements in Australian and New Zealand and its states and territories to support Australian Government property management. The intelligence assisted the implementation of appropriate arrangements in buildings leased and owned by the Australian Government in response to jurisdictional health settings.

2021 Deliverables

Goal: To enhance jurisdictional collaboration

Highlights

Digital Procurement

- Continued discussions with the Commonwealth Australian Taxation Office regarding data validation and accessibility of Australian Business Registry data.

Health Procurement

- Joined up discussions with Health and non-Health agencies around PPE and Uniform, to share knowledge and inform future arrangements
- Supply and demand issues discussed, with members exchanging information on surplus stock and shortages
- Commenced relations with the Office of Supply Chain Resilience, Department of Prime Minister and Cabinet and the Critical Supply Chain CRC regarding information sharing on current and ongoing supply chain risk for critical Health supplies
- Collaborated with the Therapeutic Goods Association (TGA) to better understand and forward plan for upcoming legislative changes
- Commenced relationship with the Australian Packaging Covenant Organisation (APCO) and NSW Circular to better understand the issue of waste in Healthcare and identify opportunities for procurement to become a part of the solution
- Continued work to uplift supplier data in National Product Catalogue (NPC) as a 'single source of truth' for Health procurement. Increased use of the NPC will result in savings for suppliers and government.

Education and Training Procurement

- Collection of members' current and planned air filtration and ventilation contract solutions. As students return to the school environment post COVID-19, the scan has saved members considerable time and effort by providing comparisons of approaches taken.

Social Services Procurement

- Leveraging the Social Services Procurement Community of Practice to implement commissioning in the provision of social services.

2021 Deliverables

Goal: *To enhance jurisdictional collaboration*

Highlights

Construction

- In 2021, APCC become a founding member of the Materials Embodied Carbon Leaders Alliance (MECLA). APCC actively participates in the project *Developing common language for design specifications, procurement guidelines and tendering criteria*.
- The APCC is actively involved with Standards Australia representing the interests of government on standards committees developing or amending standards or contracts that can have an impact on the effectiveness and efficiency of members' activities. Represented on
 - The Mirror Committee on the *ISO Facilities Management Standard*
 - The Mirror Committee on the *ISO Building Information Modelling Standards*
 - Member of the *General Conditions of Contract Committee*

ICT Commercial Strategies

- Continued ICT supply specific discussions that enabled jurisdictions to share information on current and proposed ICT procurements with regards to supply, licencing, and contract approaches with vendors.
- Enabled jurisdictions to leverage existing contract agreements and panels (Google, DTA Reuse catalogue) to reduce the cost of government tender activities.
- Observer on the Cross-jurisdictional Procurement Working Group (CPWG) established by the Digital Ministers' Council and led by Victoria.

Australasian BIM Advisory Board

- Further support the Board of Treasurers' *Australian Building Information Framework* to deliver a consistent approach to BIM across government.
- The 2021 Australian Infrastructure Plan, recommends 'Digital by Default' and mentions ABAB as the national coordination and leadership forum for driving consistent digital delivery standards and practices.

2021 Deliverables

Goal: To enable smarter solutions

	International engagement in areas of common interests	Identify next generation procurement practices	External partnerships that enable Members to stay current and adapt quickly
SPSIG	✓	✓	✓
CAMSIG	✓	✓	✓
ICTSIG		✓	✓
DPSIG	✓	✓	✓
SSP CoP		✓	
EDUSIG		✓	✓
ANZHPR		✓	✓
GPG	✓	✓	✓
IPCG			✓
PCD	✓	✓	✓
ABAB	✓	✓	✓

Highlights

APCC Directorate

- Maintained SharePoint to be an effective online collaborative tool to house shared materials. These include policies, frameworks, guides, practice notes etc.
- Numerous member surveys and scans undertaken to understand shifting priorities, pain points, current practices and policies etc.
- Managed ad hoc member requests for information and intelligence from APCC members – more than 100 ad hoc requests for information and intelligence.
- Hosted Education Series via Webinars to educate practitioners on topics of interest, and new and emerging procurement practices
- All Programs include improved access to government markets by small to medium enterprises in discussions. This was a dominant discussion in the Strategic Procurement and Construction Forums.

2021 Deliverables

Goal: *To enable smarter solutions*

Highlights

Strategic Procurement

- Procurement Performance Benchmarking continued with a dedicated working group established to design benchmarking where meaningful comparisons can be made. Reached agreement on the common Roles and Functions undertaken by government procurement officers.

Construction

- Progressed the industry-government project to *Improve Limitation of Liability and Subsurface Latent Conditions* to improve risk allocation in construction contracting from both the industry and government viewpoint.
- Benchmarking the performance of the construction procurement function to enable cross jurisdictional comparison, analysis, and opportunity for improvement continued. This year's benchmarking activity was on Tender Validity Periods.
- Hosted open (to non-APCC members) educational webinars on:
 - Prefabrication and Offsite Construction
 - NEC Form of Contracting – The Australian version
- Progressed the industry-government project to improve *Collaboration and Communication* across parties involved in a construction project. The purpose of the project is to improve early engagement practices to increase efficiencies, reduce costs, and meet and exceed end users' expectations when governments contract out building construction works.
- Progressed the industry-government project on Utilities Risk Allocation adopted by Austroads to be embedded in the Review of impact of service authorities on infrastructure projects.

Digital Procurement

- Delivery of the Proof of Concept to test supplier data sharing. The Proof of Concept is providing a better view of how data sharing can support and drive efficiency and improvements for all stakeholders and allowing governments to start building more meaningful supplier profiles.
- Supporting the increased use of e-invoicing to reduce the cost to supplies from invoicing for goods and services delivered to government. This is enabling more efficient contract management and faster payment to suppliers.

2021 Deliverables

Goal: To enable smarter solutions

Highlights

International Procurement

- State and Territory governments and the Australian Government continued to collaborate in 2021, specifically on the World Trade Organisation Government Procurement Agreement, European Union Free Trade Agreement, United Kingdom Free Trade Agreement, and related ad hoc questions from members.

Procurement and Contracting Network

- The Procurement and Contracting Network was expanded to assist with the delivery the APCC Procurement Capability and Workforce Development Strategy 2021-2025 (the Strategy). The overall strategic aim of the Network is to align with the Strategy to realise a professional procurement capability, that delivers effective solutions to achieve public outcomes, by investing in a world-leading public sector procurement discipline.

Indigenous Procurement

- Commenced benchmarking to identify success factors against members' Indigenous Procurement Policies, with a view to improvements being adopted.

Australasian BIM Advisory Board

- Commenced the National Building Information Modelling (BIM) and Digital Engineering (DE) Prequalification and Panel project to drive consistency in how governments request the provision of BIM and DE services by providing a seamless 'provide information once' approach for a provider wishing to work in multiple jurisdictions.
- Successfully delivered the prototype for the Asset Management Digital Roadmap Generator with partnership arrangements now being formed to fully develop and implement the Generator. The next stage is an Australian Research Council Submission. The Generator's purpose is to enable asset owners and operators to realise value from BIM enabled asset information, techniques, analysis, and automation to increase the use of BIM within the Asset Management function.
- Successfully trailed the BIM Benefits Metrics with more trials underway. The metrics are being trialled across a range of different types and sizes of government projects to help government and industry deliver projects more effectively. The collation of national data and comparisons will demonstrate the value to government from investing in a client-led BIM framework and system.

2021 Deliverables

Goal: To enable smarter solutions

Highlights

Asset and Facilities Management

- Growing the maturity and sophistication of governments' strategic utilisation and maintenance of its portfolio of assets through timely discussion of priority topics. The focus has been on sharing intelligence to support members' development of strategies and frameworks to deliver improved asset management.

Socially Responsible Procurement Working Group

- Established a new and modern Socially Responsible Procurement Library of Resources as a shared repository of information on social procurement (Environmental, Social and Governance) as it applies to government.

Government Property

- Dedicated roundtable discussion in relation to Accessible & Inclusive Workplace Design principles to provide guidance on what jurisdictions consider in relation to accessibility and universal amenities in workplace design for all
- Developed a White Paper that addresses the main strategic and operational factors underlying the deployment of HUBs to guide the future Government Office Accommodation Strategy (not yet released).

Education Procurement

- Conduct interactive roundtable forums on specific areas of interest including Classroom Furniture, Uniforms, and Hygiene Supplies.

National Prequalification Scheme

- The National Prequalification Scheme (NPS) Forum regularly met and maintains a cross-jurisdictional scan of prequalification schemes under \$50M, including assessment criteria. Frequent discussions included below \$50M prequalification due to the impact of COVID-19 on the demand and supply issues.

2021 Deliverables

Goal: *To elevate the profile of procurement*

Highlights

APCC Directorate

- Brokered another year of savings in excess of 80% with CASME – This exclusive offer allows our APCC community access to CASME packages starting from \$1500 to complement APCC's suite of activities.
- Brokered one year membership for interested APCC members to the Commercial Officers Group suite of commercial contracting resources, including training.

Procurement Capability Development

- Progressing implementation of the *ANZ Procurement Capability and Workforce Development Strategy* with the release of:
 - The Procurement Role Statement
 - The Procurement Capability Framework
- Official launch of the ANZ Procurement Capability and Workforce Development Strategy campaign held on 23 June 2021.
- 'Selecting the Right Candidate for Procurement' Webinar on 1 December 2021 to raise Recruitment Firms' awareness of how to select the right candidate/s for procurement.
- 2021 Census Marketing Campaign occurred advocating for the procurement workforce across Australia to 'call out' procurement in the Census.
- Expanded the industry-wide Procurement and Contracting Network to support implement the of strategies in the ANZ Procurement Capability and Workforce Development Strategy.

Government Property

- Continuing to work on strategies to attract youth into the government procurement profession and explore secondment opportunities for professional development.

Australasian BIM Advisory Board

- To drive a consistent education standard across all jurisdictions ensuring a globally competitive construction industry, the *Australian Building Information Modelling and Digital Engineering Education Position Statement (Framework)* was released in July 2021. The Framework integrates and aligns with national and international standards, connects research and technology strengths with academia, and fosters emerging capabilities into the curriculum as our people, technology, and processes continue to advance.

Health Procurement

- ANZHPR participation on OECD Panel, *Covid - Building Back Better*. Also enabled two-way intelligence sharing.

Media Coverage



Four Communiques following each ABAB meeting – through the ABAB membership recipient numbers estimated at 30,000.



Professionalisation Launch; Government News and Procurement and Supply published: *What is the connection between Donald Trump's Presidency, public sector procurement and professionalism?* June-July 2021



Health Magazine contribution, October 2021 Edition



Post-Webinar Communique: *Selecting the Right Candidate for Public Sector Procurement*, Dec 2021 (incorporating the APCC Public Procurement Artefacts)



Australian Institute of Project Management, *Procurement as a Skill for Project Managers*, September 2021



How the APCC Adds Value to Members and the Procurement Function, September 2021

Media Coverage



APCC LinkedIn Spotlight Articles covering APCC Committees and self-funding Special Interest Groups



APCC Public Sector Procurement Capability Framework, May 2021



RiotACT published *Public sector push to upgrade procurement skills, grow talent pool, June 2021*



Media Release: *Launch of the ANZ Public Sector Procurement Profession, June 2021*



PS News published *New procurement council to set PS standards, June 2021*



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